

# Matt & Randy/Distinct Property Solutions

## *Mentoring & JV Partnership Application*

Name: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

Business Name: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_

ST: \_\_\_\_\_ ZIP: \_\_\_\_\_

Fax: \_\_\_\_\_ Email: \_\_\_\_\_

**Description of your Businesses** (attach additional sheet of information if necessary)

---

---

---

### **CONFIDENTIAL DATA**

How many properties have you transacted in total? \_\_\_\_\_

If more than 0:

When did they close: \_\_\_\_\_

What types of deals were they? \_\_\_\_\_

How many deals are you currently working on? \_\_\_\_\_

What kinds of deals are they? Please check all that apply.  Short Sale  Rehab  Wholesale  Note Buying  Lease Option  
 REO  Other \_\_\_\_\_

What are the biggest challenges you're facing with them?

---

---

What is your income goal for the next 12 months? \_\_\_\_\_

What is your professional background? \_\_\_\_\_

---

---

Do you have the time and wherewithal to engage in the real estate industry?

---

**Business Skills Assessment:**

Biggest Personal /Business Challenge (On a scale of 1-10 Rank below on important they are to you and your business, 10 = "VERY IMPORTANT", 1 = "NOT SO IMPORTANT")

- Generating Short Sale Leads \_\_\_\_\_
- Effectively establishing Realtor Referral Relationships \_\_\_\_\_
- Ability to Evaluate Deals \_\_\_\_\_
- Closing Effectiveness with Sellers \_\_\_\_\_
- Dealing with Luxury Homes over 500K (\$1M CA) \_\_\_\_\_
- Effectiveness of managing the BPO \_\_\_\_\_
- Clarity of Goals & Objectives \_\_\_\_\_
- Time Management & Personal Productivity \_\_\_\_\_
- Confidence talking to Sellers and Agents \_\_\_\_\_
- Finances – ex: making but not keeping money \_\_\_\_\_
- Other: \_\_\_\_\_

**Tell us what short sale or investment strategy you are having the most difficulty implementing or executing?**

---

---

---

**Why are you interested in working with Matt & Randy/Distinct Property Solutions?**

---

---

---

---

**What are you willing to bring to the relationship?**

---

---

---

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

